EFI Pace
Globally Optimized Print MIS
Leading Technology with a Modern Architecture

EFI™ Pace is a fully-integrated, scalable, browser-based print shop management program designed for professionals like you in the printing and graphic arts industries.

Pace is comprised of a complete suite of software modules that give you total control, anytime, anywhere, plus it uses an appliance model that allows for installation and training in a fraction of the time required by other solutions. Our advanced, secure system architecture is XML driven, ODBC compliant and allows browser-based access from Mac and PC platforms to better leverage emerging technologies that will define the digital workflow process.

With no planned obsolescence, Pace gives you a longer life cycle that translates into years of productivity for a significant return on investment.

Pace helps you grow your business and improve productivity.

• Complete end-to-end solutions
• Cross platform
• Scalable high-performance design
• Connectivity
  – Integration with JDF compatible prepress, press and finishing systems. PaceConnect partner integration.
• Customizable user interface
  – Fields
  – Screens
  – Translations
  – E-mail notifications
• Multi-level security
• Flexible reporting
• Experienced, knowledgeable employees

This advanced software suite includes the following solution modules:

- Estimating
- Production management
- Inventory and fulfillment
- Purchasing
- Data collection

- Integrated accounting
- Shipment
- Sales management
- Web-to-Print
- Online customer service

Pace gives you the flexibility to choose the entire suite or just the modules that best meet your current needs. You then can add supplementary modules as your needs change.

To ensure optimum performance and to assist every user type, Pace offers a variety of support services including a customer support hotline, system documentation, an online Pace knowledgebase, and a User Forum training program.
No More Guesstimation

Estimating can be an exact science, no guess work.

Pace provides an intuitive system that analyzes possible combinations and selects the most cost-effective way to produce a job within your specific parameters, saving you time and money. The Estimating Module automatically allocates materials to, and creates a schedule for, each job – providing a seamless transition from estimating to production.

Estimating:
- Features cost-based estimates (with pricelist integration).
- Supports sheet-fed, web, digital, wide format and superwide formats.
- Offers fast and accurate pricing based on your shop’s standards.
- Optimizes estimates automatically based on press, materials and operations by quantity.
- Offers support for virtually unlimited press configurations and quantities on one estimate.
- Provides imperial and metric materials that can be used simultaneously.
- Captures quoted information for outside services easily.
- Interfaces with accounts receivables to get your customer’s specific pricing metrics and latest credit information.
- Delivers fully-detailed estimates with value-added and profit analysis.
- Creates a bill of materials, outside services and material requisitions, and estimated cost transactions for actual versus estimated job comparisons upon conversion.
- Creates planning records for each operation to be scheduled on the job upon conversion.

Price List Quoting:
- Supports multiple, including customer-specific pricelists.
- Supports multiple and single quantity, multi-part quotes.
- Links quote items to inventory items, as well as activity codes for scheduling.
- Generates professional, user-defined quote letters that can be emailed directly to the customer.
You’re in Control
Every Step of the Way

True success boils down to planning and control. Pace makes it easier-than-ever to stay on top of your game.

Pace offers you EFI PrintFlow™ Dynamic Scheduling to provide a composite view of all items that can affect the job schedule, cost center, or department in an easy-to-use method, which allows jobs to be planned and manufactured efficiently. One quick glance is all it takes to get up to speed – and stay there.

Pace production solutions offer you a fully-integrated hub for all your job activities. You can easily manage job planning and scheduling, collect costs and shop floor data, and track purchasing, inventory and shipments, freeing you up to grow your business.

By integrating with virtually all other modules in the system, the Pace Job Control Center Module provides one location to access information about any current or completed job. By accessing the same information at the same time, customer service, estimating, sales, production and management can work together to make informed decisions.

Pace and PrintFlow.
Planning and Control at Every Stage of the Game...
Opportunity and Relationship Management

Nothing is more valuable to your business than the opportunity to generate new business from prospects and customers. Pace provides an in-depth customer relationship management and prospect management process to help your sales team maximize opportunities.

Customer Relationship Management
- Tracks activities and opportunities for customers and prospects.
- Features individual, real-time calendars that enable your sales representatives to plan their schedules.
- Adds opportunities automatically from estimating with a link back to the estimate.
- Integrates with accounts receivable to provide sales reps with real-time credit information and balances.
- Groups activities and/or opportunities by date range, salesperson and/or type for dynamic management reports.
- Creates custom queries to sort, manage and manipulate CRM data through PaceStation.

Pace Adds Up to More Profitability

The Pace system includes a complete accounting package that is fully-integrated into the application for turnkey implementation.

The General Ledger Module accumulates information from the balance of the Accounting Modules to produce bank- and management-ready financial statements in an easy-to-understand format.

In a single view, you get an accurate and complete business summary. It completes the business cycle from creation to billing, collection to analysis of every job, every time – helping you stay on track and manage costs effectively.

The Pace Purchasing system enables complete tracking and automation of planned and actual purchases from start to finish, virtually eliminating human error by alerting you to any potential problems along the way.

Pace is the fast, easy way to gain control over your spending and track detailed information on job costing, billing, accounts receivable, accounts payable and payroll, as well as inventory reporting, integrated purchase orders with estimates and more.
You are Limited Only by Your Imagination

PaceStation is a dynamic, easy-to-use query tool that helps you quickly sort, manage, edit and view large sets of data in real time.

You can quickly build custom views to track jobs, view cost center production plans, or monitor collections efforts based on user-defined criteria, giving you a real-time view of your business for timely, informed decision making.

- Features a personal dashboard for each user with saved, custom designed queries that can be private, shared by group or by all departments.
- Offers direct access, based on permissions, to system information across all modules for quick, efficient decision making.
- Enables you to “drill down” from the query for complete, detailed information on any record.
- Generates PDFs of the information to share with others quickly.
- Allows for the export/import of system data via Microsoft Excel®.
Flexibility. Open. Automated. EFI Pace.

The Job Definition Format (JDF) and Job Messaging Format (JMF) Modules enable Pace to interact with other JDF-enabled systems. With JDF and JMF Modules, Pace can connect to systems handling imposition planning, prepress workflow, press and finishing operations, and exchange information – giving you a fully automated system from start to finish.

- Automates processes in production workflows to increase productivity, efficiency and gain a competitive edge in your market.
- Eliminates errors from manually keyed information.
- Improves communications throughout production to better manage jobs by rapidly turning collected data into actionable intelligence.
- Utilizes JDF as a standard method for systems integration and implementation new systems to support value-added services in existing workflows.

Meeting Your Specific Business Needs

The Pace solution framework is flexible with custom user-defined fields, menus, forms, translations, formulas and reports, giving you the ability to reach out to your customers individually.

Pace gives you a range of customization options, including:
- Adding a new field to the system.
- Changing the name of an existing field.
- Rearranging existing screen fields.
- Creating a custom screen with new fields (form).
- Creating a custom menu.
- Creating custom reports.
- Adding e-mail notifications based on a specific event.

For advanced Pace users, EFI provides a variety of customization modules to allow you to customize the system to meet your specific needs. The Pace API gives you dynamic interaction with the Pace system, simultaneously maintaining critical business rules for data integrity.
BUSINESS AUTOMATION SOFTWARE FOR PRINT AND PACKAGING

EFI Pace

Beat the competition and profit with EFI’s integrated Fiery, Jetion, Rastek, VUTEk and APPS printing solutions. To learn more, call 1-800-875-7117 or visit www.efi.com/pace.

Print to Win™ with EFI

EFI™ (www.efi.com) helps businesses worldwide bring their visions and goals to life with a scalable, digital product portfolio. Our powerful servers; controllers; RIPS; inkjet printers, and precise color and imaging solutions increase companies’ brand recognition and market reach on signs, buildings, bus wraps, graphic displays and more. Our business automation software helps companies work faster and more cost-effectively. Our office, enterprise and mobile cloud solutions help companies create, access, and communicate impactful information that wins them more business.